

# ENERGY REBATE PACKET

## ETC LEDS AND LOCAL ENERGY REBATES

With states, local municipalities and energy companies making efforts to lower power consumption in their regions, there are increasing opportunities for facilities to get incentives or rebates on the purchase of LED lighting. While these benefits may not be as simple to obtain as some of the mail-in programs that are sponsored by groups such as Energy Star, they can potentially be gained by contacting local energy groups in your area and inquiring about any programs that are available. By doing this, we have seen refunds of up to 100% of the fixtures' purchase price.

In this packet you will find case studies from some of the early sites to go after these rebates. Please look them over as they give a good description of the process. In addition, it includes all of the testing (LM79 and In-Situ) for the entire ETC LED fixture line. This testing was done to provide third-party verification of the performance of our fixtures. The LM79 test is to determine efficiency of the fixture-- basically, how much power is it using and how much light is it putting out? The In-Situ test is to determine if the LEDs in the fixture are being used appropriately according to the LED supplier. These tests may be required by some of the energy groups you petition.

As always, if ETC can be of any assistance in this process, please feel free to contact us.

Jim Uphoff

Fixture Product Manager, ETC

# ENERGY REBATE CASE STUDY

San Francisco Conservatory of Music

## Timeframe

Early 2013

## Type of Construction

Retrofit

## Fixtures Being Replaced

Pars and Ellipsoidal Fixtures

## Fixtures Purchased

Source Four LED and Desire Lustr+

## Organizations Petitioned for Rebate

PG&E through San Francisco Energy Watch

## Resulting Rebate

50% refund on purchase price

## Time to Rebate

1-2 Months after application with LM79 results

## Description of Process

The site petitioned for an incentive through their PG&E representative. PG&E requested LM79 and In-Situ testing to be done by the manufacturer for the specific fixtures being purchased. After this testing was completed by a third-party lab, they were supplied to PG&E who evaluated the fixtures and approved them for their rebate program. The site was given the go-ahead to purchase the fixtures. After receiving the new fixtures, they had to dispose of the old ones before they could receive the rebate. Fifty percent of the purchased cost was received via check.

# ENERGY REBATE CASE STUDY

Arlene Schnitzer Concert Hall- Portland, OR

## Timeframe

Late 2011- Early 2012

## Type of Construction

Retrofit

## Fixtures Being Replaced

R40 Striplights

## Fixtures Purchased

44 x Selador Classic Vivid-R 11"

## Organizations Petitioned for Rebate

State of Oregon- Energy Trust of Oregon

## Resulting Rebate

~50% of the purchase cost was covered by the Energy Trust of Oregon the other half was covered by an internal grant from the Sustainability Department at METRO (a regional governmental agency) that operates the Arlene Schnitzer Concert Hall.

## Time to Rebate

6 Months

## Description of Process

After consulting an ETC Rep to determine the appropriate equipment for the site, the information was gathered for the gear and the incentive was applied for by the facility administrators. After submitting the application, the site received an estimated incentive from the Energy Trust who researched the fixtures' potential energy savings. The site then purchased the fixtures and sent an invoice to the Energy Trust. The Energy Trust sent a representative to the site for an evaluation and to finalize the incentive. After processing the confirmed incentive, the site received a check for the agreed amount.